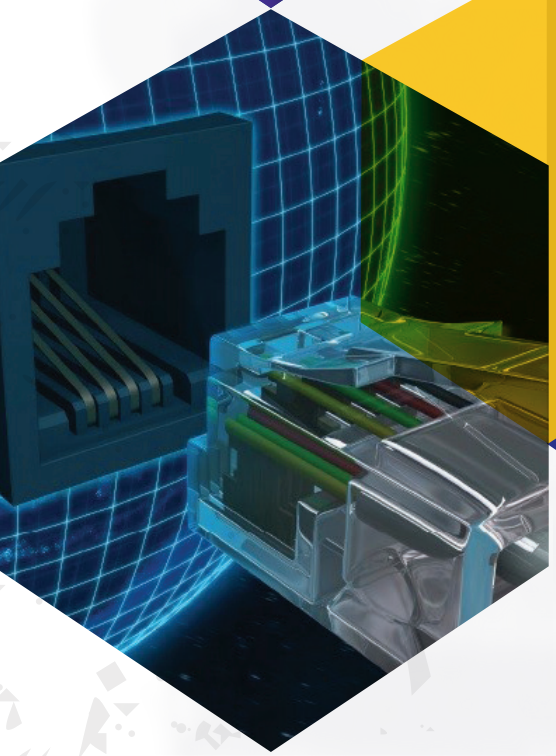
The
PROFILE



RAID TECHNOLOGIES

The Networking professionals, Cisco your life

Raid

TECHNOLOGIES LTD

The networking professionals, Cisco your life

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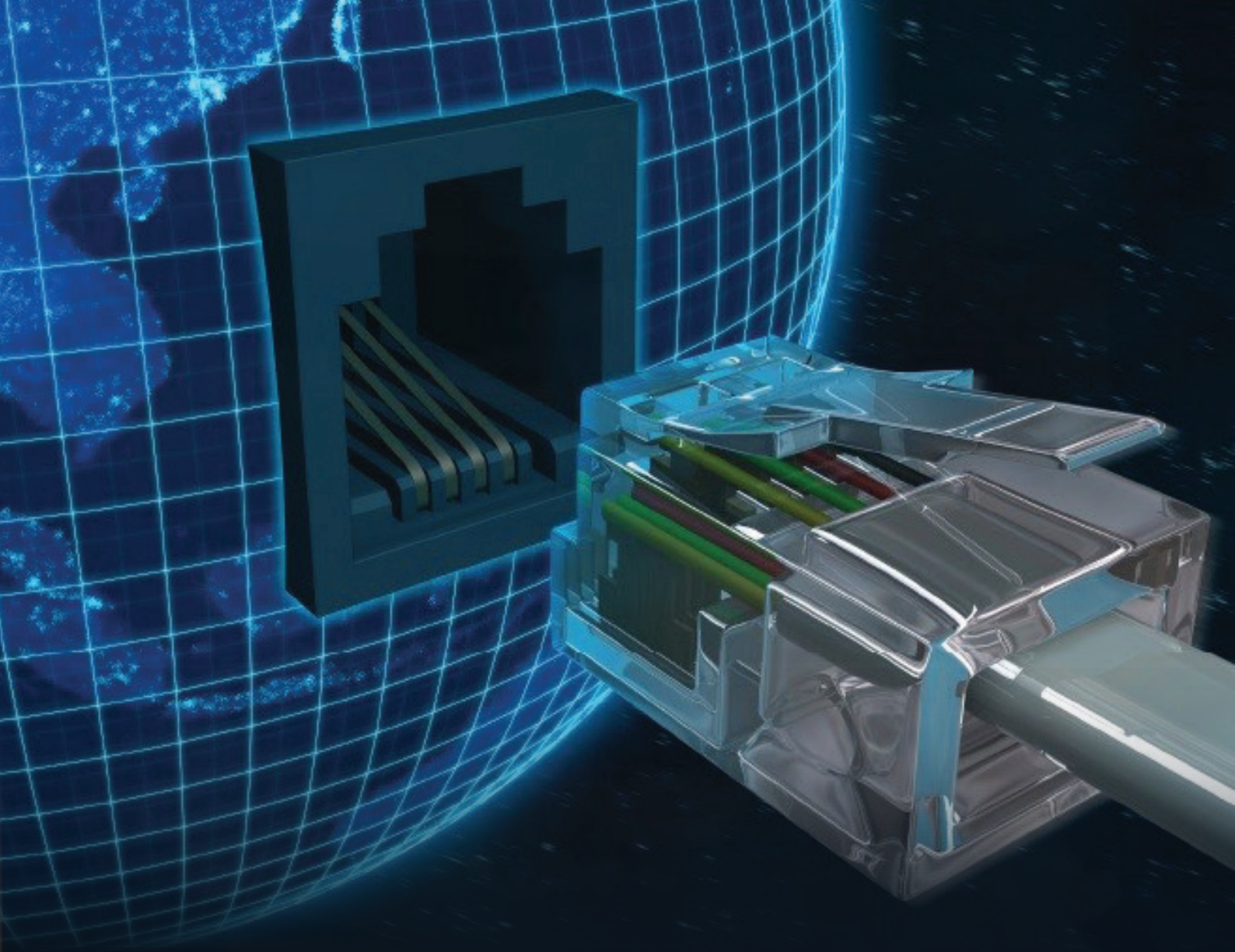


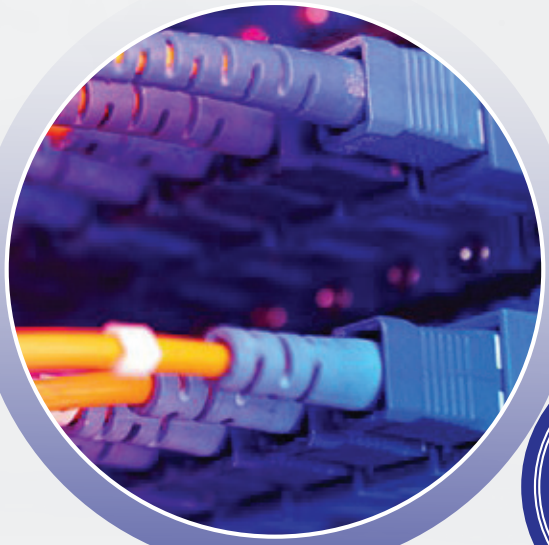
ABOUT US

Raid Technologies limited has formed strategic partnership with leading IT equipment trading and manufacturing companies which has enabled us to give a quick, cost effective, quality related products and solutions to serve the information technology industry across East Africa.

Raid Technologies is a leading distributor of network hardware products and solutions serving the IT channel across east Africa. Focusing primarily on the networking hardware and solutions arena. At Raid Technologies we offer our customers market leading products and solutions at great prices, with excellent availability.

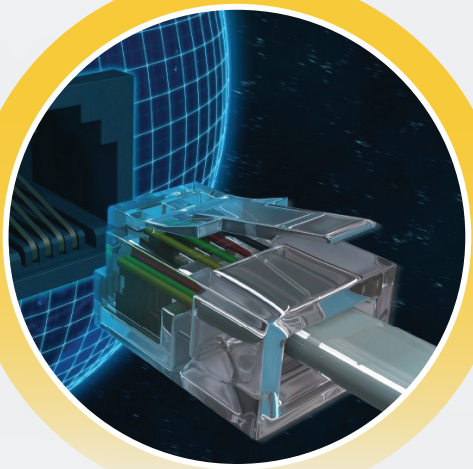
At Raid Technologies, we provide network services like Structured Cabling, delivering reliable, end to end solutions for Data, voice, video and Security to manage customer communications, Network support, Integration and maintenance. Raid Technologies also provide wireless solutions (Next Generation Wifi) from proposal to implementation for Government Enterprises, Small Businesses and Big Enterprises.

Fibre Systems



RAID
TECHNOLOGIES

WIFI Solutions



Structured Cabling

CCTV Systems

Rack Cabinets and Accessories

A

WHO WE ARE

Our Vision

To be the best market leader in providing IT Equipment ,Telecommunication ,security services and solutions that enable and transform the way our customers and business partners gather ,manage, distribute and communicate information.

Our Mission

"Solve Network and end user equipment related problems for Government enterprises, banks, NGOs private Business and service provides."

Values

- **Integrity:** Honoring our commitments and taking personal responsibility for our actions
- **Innovation**: Designing better solutions for our clients
- **Service**: Standing behind our equipment to serve our customers
- **Teamwork**: Fulfilling our mission through the relationships we build with each other, our suppliers, and our customers.

Objectives

- To supply ICT, Networking Equipment
- To create market awareness of latest IT resources
- To provide easy IT resources for corporate
- To ensure timely and quickly availability of goods and services
- To fasten the growth and development of corporate sectors in Ugandan market with empowered ICT supply.

Corporate Credibility

Carrying an impression of being a suppliers of genuine products, experienced ICT professionals and holding a respect of fair trading business professionals.

We strive to serve our corporates as per their need and emerge as a technology driven dynamic organization who offer value added services to our customers ranging from diverse technical application, effective after sales support, thereby strengthening the business day by day and earning the respect of our customers and stakeholders.

Company's Strength

- Raid Technologies employees are experienced graduates delivering our services and products.
- Ability to deliver promptly/Timely to our clients.
- Serving our customers at their door steps.
- Offering free consultations to our customers.
- Ability to import goods in bulk from international market and intensively sell them at reasonable prices to our clients.
- Trusted team with zeal to bring technology gaps closer.

Company's Strategic Statement

We have an effective sales force that supports the goals of Skilled Suppliers through finding lasting solutions to customers IT needs thereby increasing the pitch of our services.

We strive for conformance of products and standards of service and deliveries are made as per punctual scheduled plan.

Quality Assurance Policy.

Our quality policy is to supply products of high efficiency and maintain customer confidence by professional marketing practices with high standards of support. These principles apply to all our services, be it for hardware, software, peripherals and other equipment.

Annual Maintenance Contract

An Intensively Trained team of professionals, software, Network and a hardware engineers gives our company an advantage to provide our customers with facility of Annual maintenance contract. We do offer these services in the fields of network management, system administration, repair and servicing of all kinds of ICT equipment among others.

Our Workshop

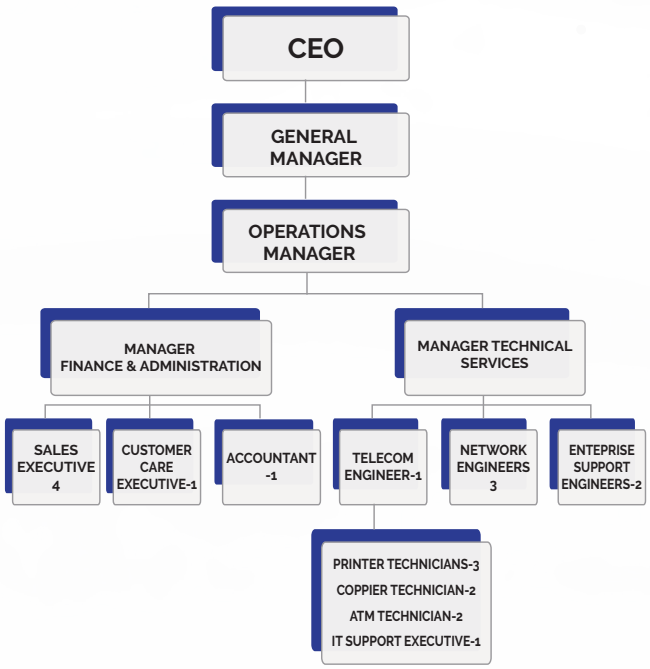
- We provide after sales technical support to our customers who have made any purchases from us.
- We also provide support to customers who may not have previously bought equipment from us.
- Full support is provided by our team of Customer care executive personnel whose primary function is to provide a comprehensive advisory service and ensure that the system produces optimum results at the customer's premises Should any problems arise with particular equipment or its use the priority is always to solve it in the earliest possible manner and a flexible repair and replacement policy is thus in operation.
- Response to problems is immediate, as the overriding aim being to solve the problem.

B

HUMAN RESOURCE

Company Organization Chart.

Raid Technologies is managed by skilled staff with many years of experience



Company Staff

Raid Technologies is managed by skilled staff with many years of experience in the CISCO systems, Networks (LAN and WAN) designing and maintenance, computers, Telecommunication and consultancy services.

All our staffs have running contracts which are always renewed on basis of performance upon appraisal by the senior staff. This applies to all staff in all departments.

Ownership

Raid Technologies is a private company limited by shares. It is owned by 100% Africans and Ugandans in particular. This helps the company to give quick cost effective,quality related solutions to serve the information technology industry.

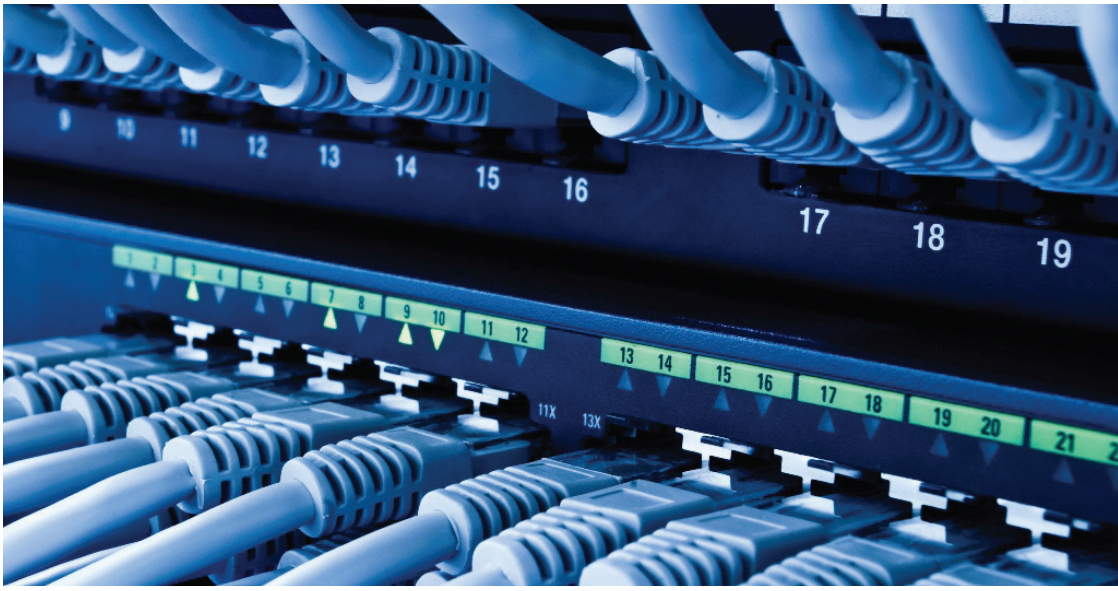
Financial Status of the Company

Raid Technologies is a financially stable company with an annual turnover of 1 Billion Uganda Shillings capable of supporting big projects. Raid Technologies has a financial muscle to import any equipment requested by our clients since over a time Raid Technologies has gained financial trust with the leading partners in the Middle East,Europe and America.

OUR CORE BUSINESS

Structured cabling

At Raid Technologies, we provide network services like Structured Cabling, delivering reliable, end to end solutions for Data, voice, video and Security to manage customer communications, Network support, Integration and maintenance. We have a well trained team experienced in structured cabling for big networks LAN and for WAN and continuous training for our staff in order to keep abreast of evolving technology



Network and End User Equipment Distribution

We have our ICT hard ware shop located at plot 2 Colville Street Shumuk House. Raid Technologies is a leading distributor of network hardware products serving the ICT channel across East Africa focusing primarily on the networking hardware. Raid Technologies offers its customers market leading products at good prices, and goods are always available and warranty is given for all our products.

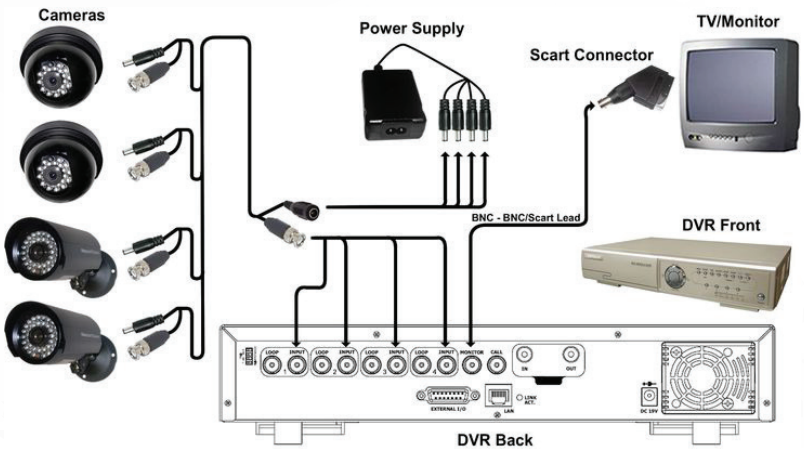
At Raid Technologies we enable and transform the way our clients gather, manage, distribute and communicate information. This is done by supplying them with equipment like Desktop computers, Laptops, servers anti viruses etc. We also offer network support, maintenance and management for many companies.

Wi-fi Solutions.

We have both indoor and outdoor wireless access points both long range and short range, also for small and big enterprise and next generation access points.

CCTV installation, Maintenance and supplies

We supply and install IP and analogue cameras, dome, bullet NVRs and DVRs cameras will all other accessories like power supplies among others..



Fibre cables and Accessories

We supply and install all fibre cables types both indoor and outdoor, both aerial and armored. All other fibre accessories are always in stock and our new clients can order from our shop at Shumuk house.

ICT Equipment Servicing, Maintenance and Repair

We do service all types of ICT equipment. Clients with contracts with us sign an annual maintenance contract that they can renew upon expiry or end it.

For any major repairs, machines/computers are carried to our workshop for a detailed troubleshooting and replacement of major parts are arranged for upon agreement between two parties.

Procurement and Bidding

We do both open domestic and internationally competitive bidding. With a highly educated and experience staff that we have on our team, Raid Technologies is able to participate in bidding for consultancy services, and supplies both locally and on East African market.

D OUR HAPPY CLIENTS

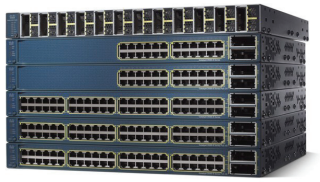
The following table describes the projects completed from different companies/clients.

#	Company/Clients
1	uganda telecom; Kenya - Uganda Rift Valley Railways Railway Concession; UAP Better. Simple. Life.
2	K2 TELECOM; WAZALENDO SAVING AND CREDIT CO-OPERATIVE SOCIETY; PostBank
3	Smart let's talk; FINANCE trust BANK Putting Women First; GTBank
4	Ministry of Education, Science, Technology and Sports; air uganda; Watoto RESCUE RAISE REBUILD
5	UNRA; BUL; PRIDE MICROFINANCE
6	TOYOTA; ANPPCAN African Network for the Prevention and Protection against Child Abuse and Neglect; UGANDA BAATI SUPERIOR QUALITY SINCE 1964

#	Company/Clients
7	Tropical Bank – Simple & Professional; ROOFINGS GROUP; SGR Reliable Connectivity
8	Uganda Clays Ltd; EAC – Jumuiya ya Afrika Mashariki; FINCA®
9	CIB – Cairo International Bank, Kampala - Uganda; Law Development Centre – Know the Law; Nile Anchor Pa – Your partner with a fresh approach..
10	giz – Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH; pace – Interventions for Health Impact; ILISO consulting
11	UFM; UBA – United Bank for Africa; PEC

E SOME OF OUR PRODUCTS

Catalogue of our products

#	Category	Item /Representation
1	Telecommunication Equipment	Cisco-Router Network modules Fire wall Access Points &Modules  Cisco Switch
2	PABX and Telephones	Digital Phones-IP Analogue Phones PABX-Panasonic
3	Network cables (indoor&outdoor)	Cat 6 cables Cat 7 cables

4

Telecommunication cables & Fibre Items (Fibre Cable) (Indoor &Outdoor)

10 pair cables
20 pair cables
30 pair cables
50 pair cables
100 pair cable

2 core
6core
12 core
24core
48 core
Fibre patch cords
Fibre media converters
Fibre Patch panels
Fibre connectors
Aerial and Armored

5

Wireless Access Points(indoor &Outdoor)

Long range
Short range
SOHO & Enterprise
Next generation wifi

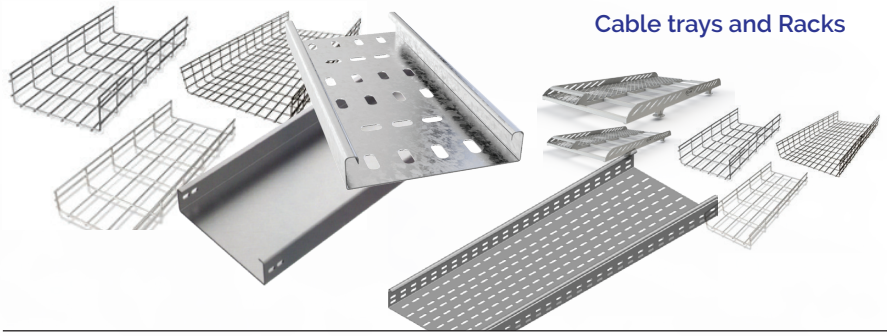
6

Structured Cabling Accessories.

Cable managers & Ties

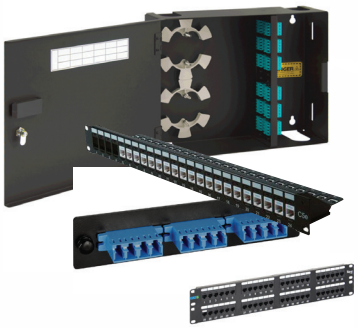
Cable Trunkings

Cable trays and Racks



Connectors

Patch Panels



Cable Sockets

7 **Ubiquiti Products**

Airmax Equipment
Wifi Equipment
Air fibre
Tough cables
Broad Band

8 **CCTV Cameras**

IP and Analougue cameras
Dome Cameras
Bullet Cameras
NVRs
DVRs
Coaxial Cables
Power supplies
Connectors

10 **Finger Print Readers**

Finger print Readers and
SDK Door Access Controls

11 **Computers**

Desktop Computers
Laptops
UPS

12 **Printers &Accessories**

Printers
Copiers
Toners

F

OUR PARTNERS

Below is a table show some of our partners

MAIN PARTNERS

Head Office
Plot 2028 Bukoto Next to Kisu
P. O Box 1056, Kampala
Tel: +256414343574 | +256394003990
Email: info@raidtechnologies.co.ug
Website: www.raidtechnologies.co.ug

Kampala City Office
Plot 2 Colville Street Shumuk House
P. O Box 1056, Kampala –Uganda
Tel: +256414343574
Email: sales@raidtechnologies.co.ug
Website: www.raidtechnologies.co.ug